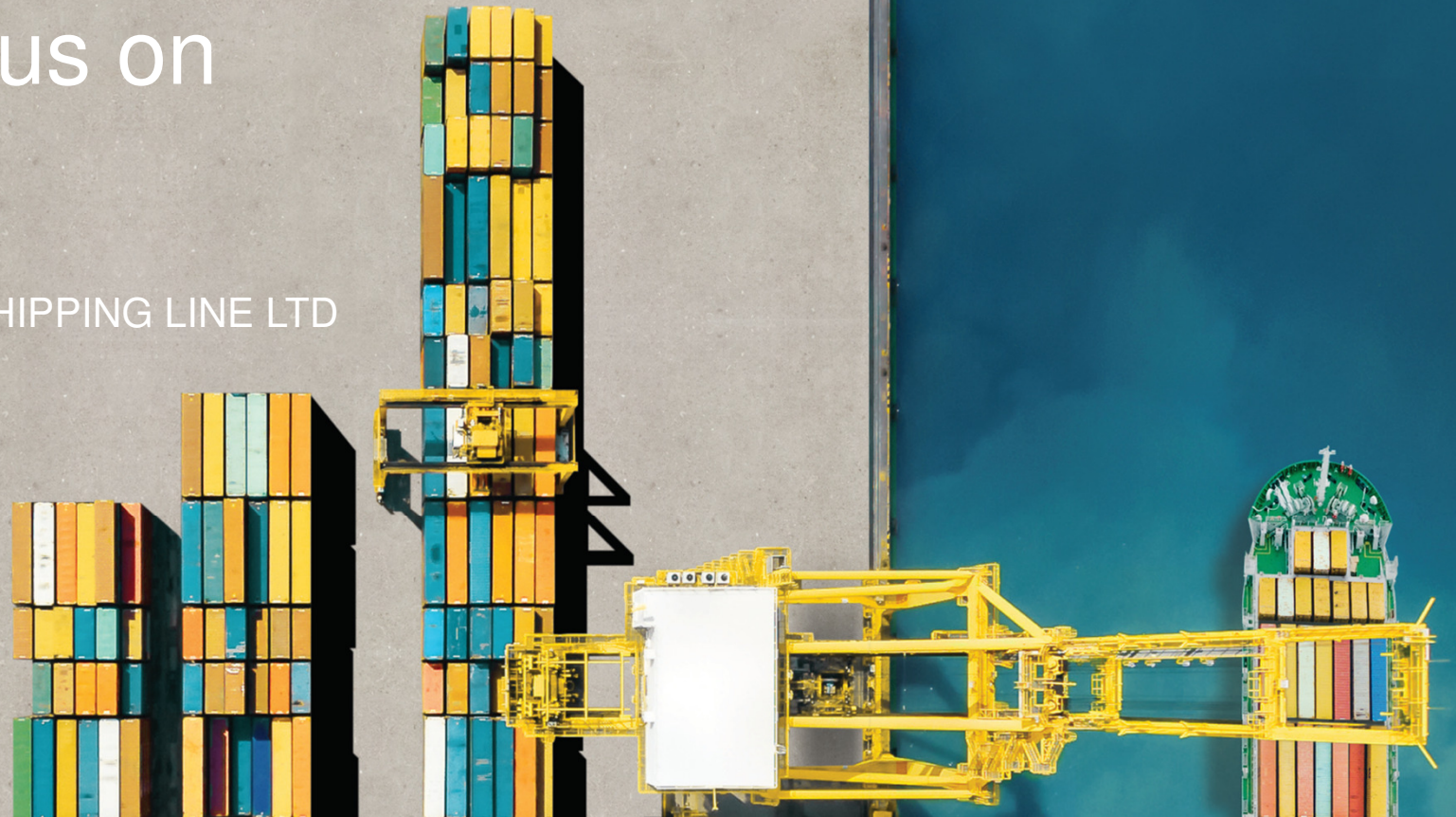


Strengthening our focus on growth

SAMUDERA SHIPPING LINE LTD
AGM 2017



SAMUDERA SHIPPING



disclaimer

SAMUDERA SHIPPING LINE LTD

The information in this document has not been independently verified. No representation or warranty expressed or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of such information or opinions contained herein.

This document and the information contained herein is not an offer to sell securities in Singapore. Any public offering of securities to be made in Singapore will be made by means of an offer document that will contain detailed information about the Company and its management, as well as financial statements in compliance with all relevant laws. No money, securities or other consideration is being solicited by this document or the information contained herein and, if sent in response to this document or the information contained herein, will not be accepted.

This document is being furnished to you solely for your information on a confidential basis and may not be reproduced, redistributed or passed on, in whole or in part, to any other person. In particular, neither this document nor any copy thereof may be taken or transmitted or distributed, directly or indirectly into Canada, Australia or Japan to any resident thereof or into the United States. The distribution of this document in other jurisdictions may be restricted by law and persons into whose possession this document comes should inform themselves about, and observe, any such restriction. Any failure to comply with these restrictions may constitute a violation of the laws of any such other jurisdiction. By accepting this document you agree to be bound by the foregoing limitations.

This document does not constitute or form part of an offer or invitation to sell or the solicitation of an offer or invitation to subscribe for any shares in the Company, neither shall it or any part of it form the basis of or be relied upon in connection with any contract or commitment whatsoever.

This document may contain forward-looking statements that involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements of the Group to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements.

None of the Group, its respective affiliates, advisors, representatives nor any other person is representing or warranting that the future results, performance or achievements of the Group will be as discussed in such forward-looking statements.

board of directors

SAMUDERA SHIPPING LINE LTD

1. Executive Chairman
Masli Mulia

2. Executive Director dan CEO
Asmari Herry Prayitno

3. Executive Director, Commercial
Lim Kee Hee

4. Executive Director, Finance
Hermawan F. Herman

5. Independent and Non-Executive Director
Chng Hee Kok

6. Independent and Non-Executive Director
Quah Ban Huat

7. Independent and Non-Executive Director
Ng Chee Keong

8. Independent and Non-Executive Director
Nicholas Peter Ballas



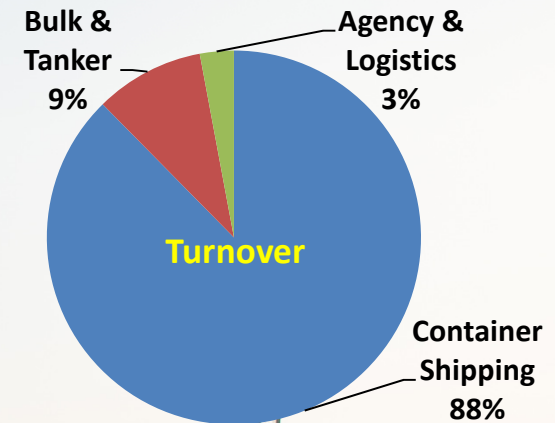
corporate snapshot

SAMUDERA SHIPPING LINE LTD

team
>250 persons
(excluding crew)

fleet
33 vessels

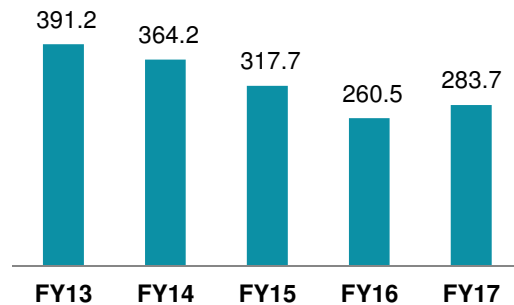
serving
>45 ports



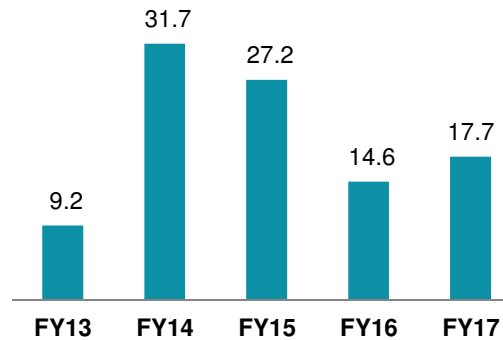
performance highlight

SAMUDERA SHIPPING LINE LTD

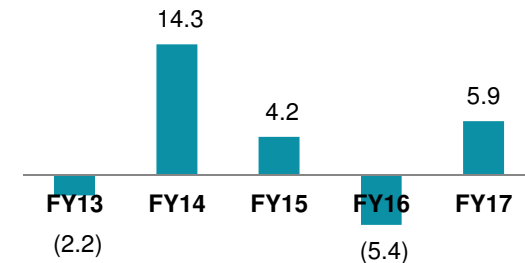
Turnover (US\$M)



Gross Profit (US\$M)



Net Profit (loss) after NCI (US\$M)



FY17 vs. FY16

Healthy turnover on the back of higher revenue contribution from an increase in container volume handled (1.3m teus in FY17 vs 1.2m teus in FY16) and higher freight.

Improved profitability in bulk & tanker business segment.

In absence of impairment losses for FY17 (FY16 US\$7.7m) and lower provision for bad debt, the Group recorded a profit of US\$5.9m

operational review

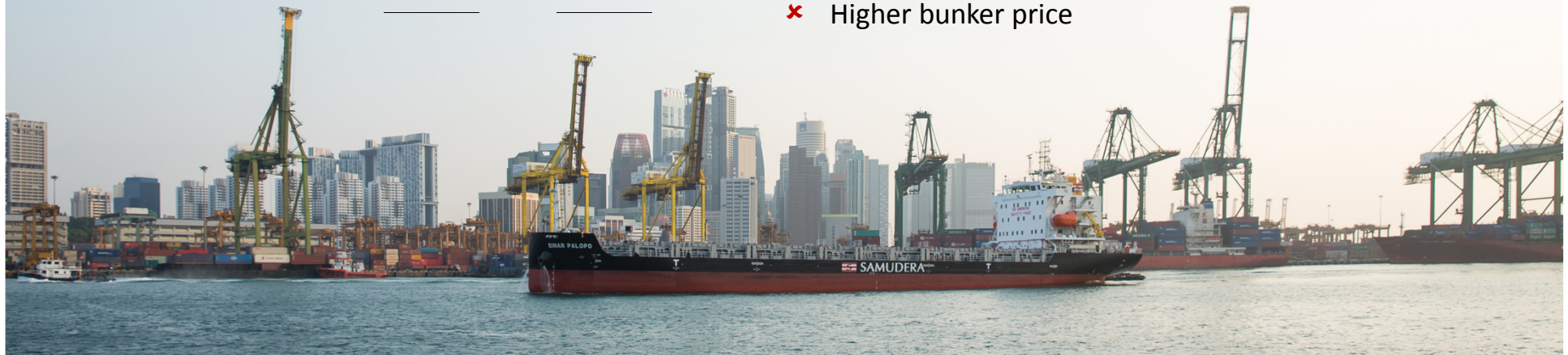
SAMUDERA SHIPPING LINE LTD

CONTAINER SHIPPING

(US\$ Mil)

	FY2017	FY2016
Turnover	250.7	225.4
Cost of Service	(239.6)	(213.4)
Gross Profit	11.1	12.0

- ✓ Higher container volume handled
- 1.3 mil teus in FY17 vs 1.2 mil teus FY16
- ✓ Higher freight rates in FY17 across various shipping routes
- ✓ Collaboration with partners to strengthen & reinforce our market presence
- ✗ Higher bunker price



operational review

SAMUDERA SHIPPING LINE LTD

BULK & TANKER SHIPPING

(US\$ Mil)	FY2017	FY2016
Turnover	26.9	30.3
Cost of Service	(25.8)	(32.6)
Gross Profit	1.1	(2.3)

- ✓ Disposal of older vessels
- ✓ Tanker fleet gainfully employed
- ✓ Improvement in dry-bulk charter rates



operational review

SAMUDERA SHIPPING LINE LTD

AGENCY & LOGISTICS

(US\$ Mil)	FY2017	FY2016
Turnover	8.4	7.0
Cost of Service	(3.0)	(2.1)
Gross Profit	5.4	4.9

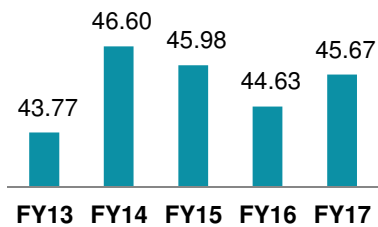
- ✓ Representing more principals in India
- ✓ Increase in forwarding activities in UAE
- ✓ Set up warehouse at Port Klang Free Zone



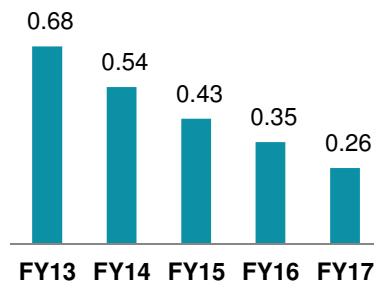
financial highlights

SAMUDERA SHIPPING LINE LTD

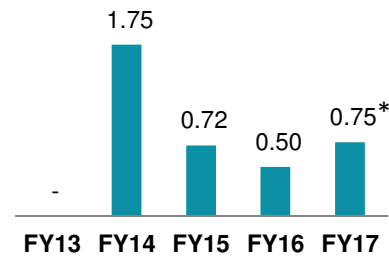
**NAV per share
(US cents)**



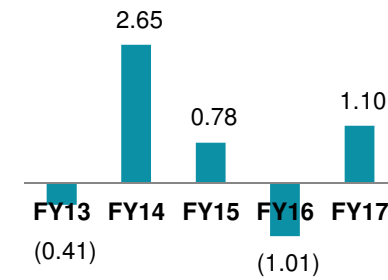
Gearing (times)



Dividend per share (SG cents)



EPS (US cents)



** Subject to shareholders' approval*

operating environment

SAMUDERA SHIPPING LINE LTD

1. Consolidation of mainline carriers
2. More mega containerships calling at Singapore
3. Volatile bunker price
4. Increase in commodity and energy price leading to higher trading volume
5. Opportunities in trade growth between China and other Asian countries



going forward

SAMUDERA SHIPPING LINE LTD

1. Tap opportunities arising from consolidation of main line shipping operators
2. Stay nimble and responsive
3. Improve income streams by
 - expanding logistics business
 - increasing activity in dry bulk market
 - partnerships with other regional players to provide shipping services
4. Increase asset utilization
5. Rejuvenate our fleet



